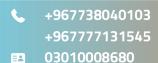


# **Ahmed Mubarak Basheer**

**Management & business development consultant** 



ambmacpc@gmail.com a.basher@logic-tec.com a.mubarak@taig365.com

PMI ID: 4545454 PCT ID:08136





### **SUMMARY**

Worked in the private sector and is still from 1993, with career hierarchies, all the way to an executive director and a member of the board of directors. Professional Trainer and Business Developer from 1998, from 1998 in Support of Automated Systems AIS and ERP Systems, from 2004 in Business Consulting, from 2006 in Coaching and Entrepreneurship, from 2006 development and design of methodologies and training packages, from 2011 development & humanitarian sector consulting NGOs and project supervision, from 2012 Consultant Strategic, Architectural, Corporate Governance and Quality Systems, from 2012 Business Analysis and Development Studies, from 1989 in writing and blogging.

















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### **MY VISION**

Effective leadership to build positive change.

# MY MISSION

I Work to help you to re-engineer your business and improve performance through business analysis and strategic thinking in search of gaps and address them, using best practices in the business world, using possible tools, and in different ways that, may include advice, training and guidance.

# MY OBJECTIVES

- Developing my knowledge capacity, continuous improvement in skill, and developing path of experience.
- Supporting the development of the business, and the organizations, and empowering their personnel with their knowledge and skill requirements.
- Supporting the strategic direction for business development and economic development, by possible means, in every location or task that it undertakes.
- Reaching leadership levels in authority and decision-makers to enable me to have a positive impact in making strategic decisions.

## **EDUCATION**

| • | High School - Sanaa School                                | 1993 |
|---|---|------|
| • | Diploma in Computer Science                               | 1996 |
| • | Bachelor of Business Administration - Sana'a University   | 1998 |
| • | Master's Degree in Human Development - John Hever Academy | 2007 |
| • | PhD in Business Administration - John Hever Academy       | 2011 |

### **LANGUAGES**

Arabic: Native language

English: Intermediate acceptable level





#### **INTERESTS**



Economics & Politics



History & religion



Outlook & the future



Learning & development



Cinema



Media & publishing

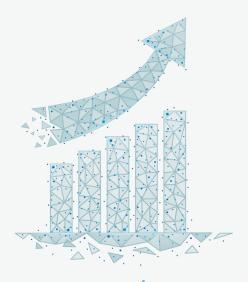


Technology & artificial intelligence



Travel & tourism





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### **SOME OF MY PUBLICATIONS**

A number of my publications are distributed among:

Training curricula, studies and worksheets, essays, stories and novels.

The most prominent publications available on the internet:



Comprehensive learning system



The vision of the modern

Arab state



Proposed state constitution



Agriculture in Yemen

The hidden economy

Jan. 2014

April. 2014



### **TRAINING**

Since 2006, I have been eager to get more than 2 training programs per year. In support of self-development continue to receive training with at least 4 programs per year, the availability of self-learning tools increases across platforms such as Udemy and others.

| NLP-2006 Diploma  | Dec .2006    |
|---|--------------|
| Cairo - Dr. Ibrahim al-Fiqi Org                             |              |
| PCT-08136 - Expert trainer                                  | 2008         |
| Amman- CGC http://training.cglobalc.com/                    |              |
| Business Edge Trainer                                       | Nov. 2009    |
| Training Needs Analyst TNA                                  | Dec. 2011    |
| Sana'a (IFC) International Finance Corporation www.growlear | nconnect.org |
| Journalistic Media Diploma                                  | Dec. 2011    |
| Cairo - Sharq Academy for the applied of science +CIT       |              |
| CRTP - Curriculum Designer                                  | Feb. 2012    |
| Training Specialist and Consultant Development IMAS         | Feb. 2012    |
| Amman- CGC http://training.cglobalc.com/                    |              |
| Business Advisory Professional certificate program for SMEs | Oct. 2012    |
| American University in Cairo                                |              |
| Training Enhancing Consultation Coaches - SMEs              | Oct. 2012    |
| Training Enhancing Consultation Coaches - SMEs              | Oct. 2013    |
| Amman- CGC http://training.cglobalc.com/                    |              |
| Business Coach  | Dec. 2013    |
| Mowgli Foundation + SMEPS (Sana'a)                          |              |

Analysis of value chain and program design

International Arbitration program in trade and investment

Cairo - Ain Shams University Commercial Arbitration Center

Sana'a - INN.VIOSION + SMEPS





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| • | Quality Auditor ISO                                       | March. 2015 |
|---|---|-------------|
| • | Certified Quality Consultant ISO                          |             |
|   | Cairo - Altaquea Consulting and Quality systems, & AIPS   |             |
| • | Certified Coach and designer for training packages        | Oct. 2015   |
|   | in ISID (ISIP12049), CGC                                  |             |
|   | Amman- CGC http://training.cglobalc.com/                  |             |
| • | Professional Project Management (PMP)                     | Jan. 2016   |
|   | Cairo - Becam Academy                                     |             |
| • | Exercises sound and writing skills scenario               | March. 2016 |
|   | Sana'a - Arab Forum for Arts                              |             |
| • | Business continuity management (BCM)                      | Aug. 2016   |
|   | Cairo - Altaqnea Consulting and Quality systems, & AIPS   |             |
| • | Inclusive Business Model (IBM)                            | 2016        |
|   | Implementation experience (Project with giz)              |             |
| • | Project Management for Development PMD PRO                | Oct. 2017   |
|   | Project Dpro PM4NGOs https://www.pmdpro.plus/             |             |
| • | Risk Management ISO31000 (RM)                             | Jan. 2018   |
| • | Educational Organizations ISO 21001:2018                  | Oct. 2018   |
|   | Cairo - Altaqnea Consulting and Quality systems, & AIPS   |             |
| • | Supply chain  | Nov. 2019   |
|   | Internet - a business academy https://www.e3melbusine     | ess.com/    |
| • | Professional Project Management (PMP) v6                  | Oct. 2019   |
|   | https://www.udemy.com/                                    |             |
| • | QMS Lead Auditor  | June. 2020  |
|   | Internet - Cairo - Altaqnea Consulting and Quality system | is, & RICA  |
| • | SHRPi awareness   | Oct. 2020   |
|   | Internet - Cairo - Leaders Consulting Center              |             |
| • | Exercising Leadership: Foundational Principles            | Oct. 2020   |
|   | HarvardX https://courses.edx.org/                         |             |
| • | Protection and negotiation program and others             | Aug 2021    |
|   | https://www.disasterready.org/                            |             |
| • | PMP Updates 2021-Business Analysis Course(PMI_PBA)        | Oct. 2021   |
|   | https://www.udemy.com/&PgMP 4th Edition-Program Manag     | gement      |
| • | Virtual Reality Trainer                                   | Dec. 2021   |
|   | https://www.arthur.digital/                               |             |
|   |   |             |

# MEMBERSHIPS (MASTER TRAINER & SENIOR CONSULTANT)

| • | Member of Islamic Literature Society (Jeddah)              | 2007 |
|---|--|------|
| • | Member of the "Taiba" project (Saleh Foundation for Yemeni | 2010 |
|   | Development and Projects for Yemeni Awareness) (Yemen)     |      |
| • | CGC - PCT (Training expert)                                | 2008 |
| • | Founding member of the Union of Arab Trainers in Jordan    | 2012 |
|   | (Training and development consultant)                      |      |
| • | Board Member (Rowad)                                       | 2019 |
| • | Expert Consultant, Union of Arab Quality Consultants       | 2019 |
| • | Individual member of the Sphere Standards                  | 2021 |





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## **EXPERIENCE**

• Teacher and Supervisor 1993: 1998

Azal Schools and Ibn Sina School

Sales Manager / Maintenance Manager1998 : 2004

Network and Maintenance Trainer

Trainer for Financial and Management Systems

Deputy General Manager
 Belfgih For PC

Executive Director 2004 : 2011

Althabrah technology and trade

• Senior Trainer 2006 : 2012

Administrative and Financial Consultant

Developer Systems

Curriculum Designer

**Mothabroon Consulting and Training** 

Director of Branch
 2008 : 2015

**Digital Computer** 

• Administrative Consultant and Business Development 2010: 2015

Bathawab Entertainment and Sira Investment

• Freelancer (self-employed) Founder and Owner 2015 : till now

of Taiba Arabia Consulting and Digital Innovator

Activities:

Studies and research

Development of training curriculums

Training, Business consulting

Digital systems and equipment

• External Consultant and Trainer 2014 : till now

TAG Group, Yemen office

Senior of Project Advisory Committee
 2018 : till now

Senior Business Advisor

Master Trainer

**SMEPS** 

Training and Business Advisor

2021

CTGYMN 505 FOR (UNDP)

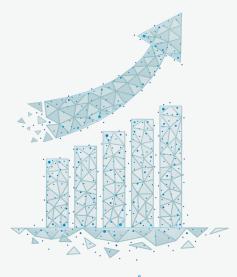
Advisor to The Managing Director
 2022 : till now

• Corporate Construction and Governance Consultant

The Charitable Foundation of HSA

2019:till now





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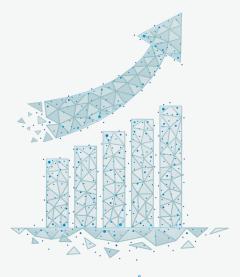


#### THE MOST PROMINENT SELF-EMPLOYED CAREER PATH DOT program (Aden Channel) was presented. 2001 Independent candidate in the local council elections - ADEN. 2006 Presented and participated in the civil initiatives to contribute 2011 to the exit from the Yemeni crisis. Member of the Rehabilitation and Legal Aid Center for Human Rights. 2011 Participating member in the development of the strategic vision 2012 of Yemen 2013-2030 with the team of the Ministry of Commerce Sana'a and Yemen Response Program. Director of the Department of Human Development and consultant 2012 at the forum of Khormaksar Ahli. Consultant with Young Leadership Team Project 6 \* 3 (UNDP). 2013 A speaker on the hidden economy at TDex, Aden. 2013 Institutional Capacity Building Consultant with Intersos (Aden-Aben). 2013 Study and development of the supply chain for livestock market 2014 (sheep and goats) Abyan, Aden with SMEPS. Teacher (Project Management) University of Science and Technology 2014 - Aden - (Information Technology and Systems Division. Member with SMEPS team in designing Dairy value chains. 2014 Speaker & member of the Arbitration Committee (Startup weekend Aden). 2014 Consultant (coaching) for Forsa project & SMEPS initiative project. 2014:2017 Facilitator and supervisor of the program of community-based 2015 businesses and inclusive business with UNDP. Evaluates program 3 BY 6 with MDF 2015 and SDF. 2017 Business development, quality and governance systems 2014:till now and feasibility studies (private companies). Training of Trainers & Consultants Business Continuity Management 2017 with SMEPS & GIZ. Facilitator and trainer of the inclusive business model with the GIZ. 2017 Leader of the study of community institutions in Hadramout 2017 with the Office of the Ministry of Social Affairs. Leader of the construction & strategic team to develop the vision 2018:2017 Hadramout 2040 with Hadramout University and local authority. Member of the Technical Committee for Emergency Project 2018 for the Health Sector in SMEPS. 2018 Trainer of Studies and Survey Specialist with ALawn Development. Head of Study & Survey Group with Al-Ahkaf Foundation for Studies. 2018 Member of the Technical Committee for the Evaluation 2018:2019 of Continuity Projects for the Engad Project SMEPS. Strategic construction with the Aljeel Aljadeed Group. 2019

Business Sector Expert and Consultant, and Chairman

of the Advisory Committee for Private Sector Projects SMEPS.





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#### THE MOST PROMINENT OF WHOM I WORKED WITH

- Bin Awad Al-Naqib (Aden)
- National Cigarettes Co. Ltd. (Aden)
- Kamran (tobacco and sulfur) (Hodeida)
- Bathwab Recreational Services Co. Ltd. (Fun City & Snow cream)(Aden)
- Yementech Center (Taiz)
- The United for Insurance (Aden)
- Ben Ma'dan for Trade (Aden)
- Computer Center at the University of Aden
- Qurtoba Consulting and Training (Sana'a)
- GIZ, SDF, efe, CARE, INTERSOS, UNDP
- YemenSoft (Aden Sana'a)
- Abu Khaled for ceramics (Aden)
- National Dockyard Company (Aden)
- Aden Ports Corporation
- Al Hekma University Student Union (Taiz)
- Batouk for trade (Aden)
- Al Ayam (Aden)
- Ben Gariba and Makhzoumi for Contracting (Aden Sagtrh)
- Seeds for Education (Sana'a)
- Bin Malik Contracting and Investment (Mukalla)
- Isnad Consulting (Sana'a)
- Al Senani Group for Investment and Trade (Eden)
- Logic Technology (Saudi Arabia) and another...



#### REFERENCES

- Mr. Nabil Belfkih General Manager of Belfkih gm@balfakih.com,+971567744878,+967771766067
- Mr. Ahmed Banaf Director General of Althberh info@thapro.net,+967730003401,+967777929344
- Mr. Subhi Al Shaibani GM Mothabroon mot.training@gmail.com,+967777261467,+967712301159
- Dr. Mahmoud Tayeh CGC
   director@cglobalc.com, +17788985133, +962795783727
- Mr. Khaled Abdul Wahid Canon Yemen GM gm@canon-yemen.com,+967777929660,+967711758859
- Mr. Esam Qasem Lawyer Sirah Investment binqassem2012@gmail.com,+967733840123,+967770960084
- Mr. Bader Basalamah Founder of Global View 716115183 Basalmah58@gmail.com,+966553522640
- Mr. Abdulrahman Al-Hamdani TAG academy Training.yemen@tagitraining.com,+967771687855
- Mr. Zakaria Abul-Rijal TAG Consulting yemen@tag-consultants.com,+967770902195
- Mr. Fahd Abdul-Moamen Yemen's partners Fsaif@partnersyemen.org, +967733842466